



## Transportation Insurors, Inc.

111 East Main Street • Delphi, Indiana 46923 • 800-257-7364 • Fax 765-564-4919

### PRODUCER PROFILE

1. Agency Name \_\_\_\_\_

Address \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Correspondence Email Address(es): \_\_\_\_\_

Billing Email Address(es): \_\_\_\_\_

2. How much trucking business do you currently produce?

Primary Liability \_\_\_\_\_

Cargo \_\_\_\_\_

Physical Damage \_\_\_\_\_

Non-trucking Liability \_\_\_\_\_

Worker's Comp \_\_\_\_\_

Occupational Accident \_\_\_\_\_

Other (specify) \_\_\_\_\_

3. How does your current production compare to the last three years? \_\_\_\_\_

4. What type of trucking risks do you write (i.e., steel haulers, coal, dump, etc.)? Also, what size and radius? \_\_\_\_\_

5. How many years have you specialized in trucking? \_\_\_\_\_

6. Please list your producers' names and years experience:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

7. In what states do you market? \_\_\_\_\_

8. In what states do you have offices? \_\_\_\_\_

9. What other truck markets do you currently use?

Company Name	Coverage	Years Used
_____		
_____		
_____		
_____		

10. Please indicate current pricing range by line.

Primary Liability	_____	per unit
Cargo	_____	per \$100 GR
Physical Damage	_____	per \$100 value
Non-trucking liability	_____	per month per unit
Other	_____	

11. How much do you market your services? \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

12. Does your agency need another truck market? If yes, why? \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

13. What products or services could you use that you don't currently have? \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

14. Assuming Transportation Insurors can provide quality products at competitive prices, how much business could we write for your agency? \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

15. Please tell us anything else about your agency that might be important, interesting, or unique: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_